

## Industry Actions for Racial Equity – Consumer Goods

Workplace Transformation Guide February 2024



## THE PURPOSE OF THE TRANSFORMATION GUIDE



Increasingly, the W.K. Kellogg Foundation (WKKF) is seeing business leaders bring action-oriented mindsets to their internal and external transformation goals, especially when it comes to advancing racial equity, diversity and inclusion in their organizations.

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In 2019, WKKF began working with a network of companies as part of our <u>Expanding Equity</u> program. The program is helping organizations in the corporate sector become more racially equitable places of opportunity. This means that companies focus on their internal transformation so that they can be corporate leaders for advancing racial equity with their employees and through their actions in communities.

More than 100 companies have completed the Expanding Equity core program, which helps them build a robust racial equity, diversity and inclusion strategy for their organization. About a third of those companies are from the consumer goods industry, and they have outsized potential to advance equity because of their reach internally and externally.

In this Transformation Guide, we review the state of racial equity for the consumer goods industry and curate a set of insights, examples, mini-case studies and resulting impact from Expanding Equity network members that we hope will help and inspire other companies along their journeys. The aim of this guide is to lift examples and stories among peers and inspire practical actions in organizations. This transformation guide synthesizes and summarizes information from a wide variety of publicly available sources as well as highlights stories from companies that have participated in the Expanding Equity program. The W.K. Kellogg Foundation acknowledges the thought leadership of so many experts, leaders and Expanding Equity program participants for their invaluable efforts to advance racial equity, diversity and inclusion in corporate America.

To facilitate the experience, **this guide summarizes key concepts, ideas, examples and tactics** to help the reader better develop a racial equity, diversity and inclusion strategy for their organization. We acknowledge that **best practices in advancing racial equity are ever-evolving and have attempted to compile some of the best resources for the given moment**. Moreover, every attempt has been made to properly credit the authors of the resources that were included. We also acknowledge that there may be some inconsistencies in the terms and language throughout the guidebook in our attempt to honor the source material.

We recognize this is only a start, and not fully exhaustive and know that there are other great resources out there. We invite suggestions on what else and who else we should include in the resource sections to enhance the guide.

And, lastly, implementing initiatives related to racial equity, diversity and inclusion are context-specific to each organization and can raise various legal compliance considerations. **The information and examples in this guide are for informational purposes only, and nothing in this toolkit should be construed as legal advice.** Users should seek advice from legal counsel in their relevant jurisdictions before implementing any initiatives or otherwise acting based on the information in this guide.



## JOURNEY TO AN INCLUSIVE AND EQUITABLE WORKPLACE

- The key to fostering an inclusive workplace that creates belonging for employees **starts with you**
- From there, it's enhanced by the conversations you have and the changes you make in your organization
- It's also advanced by **empowering allies and sponsors** in this work
- Finally, it's strengthened by engaging those that may be skeptical or feel like they are being left behind
- Like "ripples of change," real and sustainable cultural change emanates from strong leaders throughout the organization, like you, to your teammates, colleagues and others in the organization and, ultimately, your community



## INTENDED AUDIENCE AND OBJECTIVES



Diversity, Equity & Inclusion (DEI) and Human Resources (HR) staff, leaders and stakeholders within an organization will benefit the most from the information and resources in this guide.

## This guide will help leaders:

- Understand the current research and the state of racial equity, diversity and inclusion in the consumer goods industry
- Learn and gain inspiration from industry peers on what they are doing to attract diverse candidates, increase inclusion and belonging, promote and develop employees and ultimately advance racial equity, diversity and inclusion through products, services and relationships
- Strengthen leadership skills and practices for advancing racial equity, diversity and inclusion and transforming company culture



## HOW TO USE THIS GUIDE

In this guide, you will find resources and summaries that break down ideas, examples and tactics to support your organizational transformation efforts. This guide contains:

#### Page Chapter

#### 8 State of Racial Equity in Consumer Goods Industry

- Talent pipeline by racial/ethnic representation, job level and gender for consumer goods managers (two visuals)
- Trend highlights about: 1.) Promotion rates by racial/ethnic representation, 2.) Hiring rates by racial/ethnic representation, 3.) Turnover rates by racial/ethnic representation
- Why consumer goods companies should create racially equitable, diverse and inclusive workplaces
- 13 Overview of the four pillars to advance racial equity
  - What does it mean to attract, belong, promote and influence within consumer goods industry
- **Attract Pillar:** Attracting qualified talent to apply for open roles in the organization to increase diverse representation at all levels of the organization
  - Includes a mini-case study on Fortune Brands Innovations
- 22 **Belong Pillar:** Creating an inclusive work environment that supports well-being, connection and retention so that all workers feel respected and can be successful
  - Includes a mini-case study on J.M. Smucker
- 29 **Promote Pillar:** Ensuring that all workers have comparable, equitable development and advancement opportunities
  - Includes a mini-case study on Bausch + Lomb
- 36 Influence Pillar: Using an organization's products, services or processes to advance diversity, equity and inclusion in the industries and communities in which it operates
  - Includes a mini-case study on Best Buy

# In the pillar-specific sections, you will find the following page types:



## Pillar Overview & Common Pitfalls

Informal hirir PSCLMINARY	g markets disproportionately exclude qualified talent of color		
Action take	n	Q 8	1.4. 18
C Fontune Br	<ul> <li>Scarce diverse taken by creating declared diversity recruiter positions and exibiliables partnerships with         organizations such as 2power, a Black-owner company but helps Black, Latinx and Native American students and         professionals unlock opportunities for career advancement</li> </ul>	About Data	ng Promote Influence
Implement:	tion details (high-level)		
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<ul> <li>Learned that if the hiring furned is more diverse at the beginning of the recruiting process, then the hiring furned will also be more diverse at the end because if candidates make it through the interview process. Two are likely to get hired. Thus, Forture Drands decided to:</li> </ul>			
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Results			
	iates are now 50% and applicant volume has increased by 25% to 30%		
	didate slates for across all job levels are roughly equal		

Example of Actions from Participant Organizations



## Pillar Key Actions and Examples

Resource type	Resource name	Description	Source	Date	Lir
Article	'Take on Race' resources	Extensive web-based resource curated by P&G to invite people to become allies, advocates and activists to end racial inequalty. Includes resources to read, firms to watch, and organizations to donate and engage with	P&G	2020	Lini
Report	Race in the workplace: The frontline experience	Report shines a light on the experiences of frontline workers of color, the pathways from the front line to middle class, and the skills workers need to advance. It also offers targeted actions companies can take to better support these workers	McKinsey	2022	Line
Article	Guide to REAL allyship	Tool developed by General Mills to help employees start their allyship journey and apply the principles of effective allyship	General Mills	2020	Line
Article	Effective employee resource groups are key to inclusion at work. Here's how to get them right	Article discusses how employee resource groups can help people feel more included in the workplace by aligning their work with corporate and employee expectations	McKinsey	2022	Link

## Additional Resources



43 <u>Additional resources</u>

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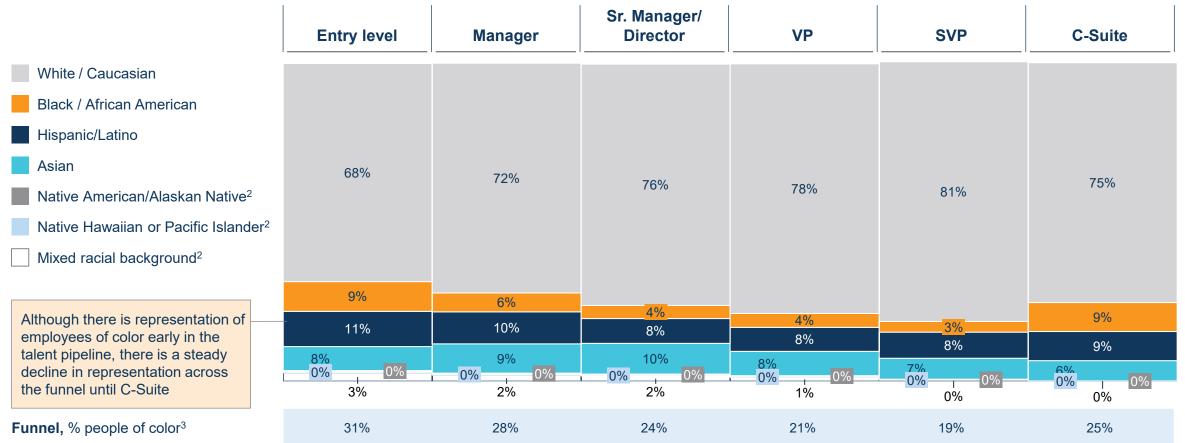


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## THE TALENT FUNNEL FOR CONSUMER GOODS COMPANIES SHOWS A DECLINE IN REPRESENTATION OF PROFESSIONALS OF COLOR, EXCLUDING THE C-SUITE LEVEL



#### **Representation by race<sup>1</sup>**



1. Sample includes 11 Consumer Goods companies, as identified by the 2021 Women in the Workplace survey; talent funnel only includes corporate roles, where employees have a clear path for advancement to the Executives (field workers and support staff not included)

2. "Native American" includes Alaska Natives; "Pacific Islander" includes Native Hawaiians; "Multi-racial" includes survey respondents who select "Two or More Races"

3. In this study, people of color include Black, Hispanic/Latino, Asian, American Indian or Alaskan Native, Native Hawaiian, Pacific Islander and mixed-race people.

Source: McKinsey & Company and LeanIn.org Women in the Workplace 2021 study talent pipeline data for U.S./Canada (see appendix for methodology)



## DECLINES IN REPRESENTATION OF PEOPLE OF COLOR ACROSS THE TALENT FUNNEL ARE MORE PRONOUNCED FOR WOMEN OF COLOR

#### Representation by race and gender<sup>1</sup>

	Entry level	Manager	Sr. Manager/ Director	VP	SVP	C-Suite
<ul> <li>White men</li> <li>White women</li> <li>Men of color</li> <li>Women of color</li> </ul>	32%	41%	46%	49%	55%	55%
Representation of men of color	36%	31%	29%	29%	27%	20%
drops from 16% at the Entry level to 12% at the SVP level	16%	15%	13%	13%	40%	19%
Representation of women of color drops from 16% at the Entry level to 6% at the C-Suite level	- 16%	13%	11%	9%	12% 7%	6%
Funnel, % people of color <sup>2</sup>	32%	28%	24%	22%	19%	25%

1. Sample includes 11 Consumer Goods companies, as identified by the 2021 Women in the Workplace survey; talent funnel only includes corporate roles, where employees have a clear path for advancement to the Executives (field workers and support staff not included)

2. In this study, people of color include Black, Hispanic/Latino, Asian, American Indian or Alaskan Native, Native Hawaiian, Pacific Islander and mixed-race people.

Source: McKinsey & Company and LeanIn.org Women in the Workplace 2021 study talent pipeline data for U.S./Canada (see appendix for methodology)



PRELIMINARY	Trends	Implications
Hiring	<ul> <li>In aggregate, entry-level representation for Black, Hispanic/Latino and Asian populations is lower at 28%, compared to both the U.S. graduate population (32%) and the general U.S. population (41%)</li> <li>Representation for Black, Hispanic/Latino and Asian populations in hourly field roles (37%) and salaried field roles (27%) is also lower compared to the general U.S. population (41%)</li> </ul>	<ul> <li>Efforts should be continued in publicizing open positions to search firms, recruiters, schools and other organizations to attract applicants with diverse career, educational and life experiences, including candidates of color</li> <li>Lateral recruitment can also be a critical tool to diversify representation across the funnel</li> </ul>
Belonging	<ul> <li>Across all industries (not just in the Consumer Goods industry), Black, Hispanic/Latino and Asian professionals are more likely to feel that they are an "only," (53%, 35%, 30% respectively) compared to White professionals (2%)</li> </ul>	<ul> <li>The experience of being an 'only' impacts the experience people have in the workplace, and making the 'only' experience rare is critical to enable retention and promotion of professionals who are members of groups that are not well-represented in the workplace</li> </ul>
Promotion	<ul> <li>Hispanic/Latino and Black professionals in Consumer Goods generally experience higher promotion rates than White professionals, with the exception of promotions to the SVP level (White promotion rate is 3% vs Hispanic/Latino and Black promotion rate is 2%)</li> <li>In this sample set, Asian professionals in Consumer Goods drop to almost 0% promotion rate for the C-suite</li> </ul>	• <b>Promotion is critical to ensuring representation across</b> <b>levels;</b> advancing equity requires attention to identifying differentials in promotion rates at each level, and addressing any organizational factors that create barriers to equitable promotion rates across all groups
Turnover	<ul> <li>Black employee turnover is much higher at the SVP level (50%) than their White peers (16%)</li> <li>Hispanic/Latino and Asian employee turnover is also higher at the C-suite level (11% and 22% respectively) compared to White professionals (9%)</li> </ul>	<ul> <li>Ensuring that all professionals at levels of the organization where significant differentials in turnover rates exist are included in the firm's decision-making and broader culture may help decrease differentials in turnover rates that impact the firm's ability to attract and retain a broad set of employees</li> </ul>



Consumer surveys show that **two out of three Americans' social values shape their shopping choices**. Thus, there is an opportunity for consumer goods companies to reach a broader and more diverse audience by:

Acting on their diversity, equity and inclusion statements

60%

Share of U.S. consumers that believe brands that issue diversity, equity and inclusion statements must follow up with action. If not, brands risk being perceived as exploitative or opportunistic

Ensuring their brand and marketing stands for diversity and inclusion

75%

Share of Gen Z consumers that indicated they will end relationships with companies that run ad campaigns perceived as macho, racist or homophobic

Pledging to support Black-owned brands, suppliers and vendors

**45%** 

Share of U.S. consumers who believe companies should support Black-owned brands



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	Types of initiatives	Common pitfalls
Attract Constraints qualified	Increase the number of diverse talent <b>applying to roles</b> in your organization	<ul> <li>Continuing to recruit from the same familiar recruitment pools (i.e., colleges with strong marketing programs)</li> <li>Requiring a specific background or set of credentials (e.g., prior brand management experience, MBA degree)</li> <li>Requiring new hires to relocate to a specific geographic location that lacks desired social, cultural or structural supports for themselves or their families</li> </ul>
talent to apply for open roles in the organization to increase diverse representation at all levels of the organization	Ensure that applicants are being evaluated fairly	<ul> <li>Eliminating otherwise qualified candidates of color because they "don't fit into our culture"</li> <li>Having the loudest voices in the interview debrief room dictate who gets the offer</li> <li>Not requiring interview panels to have a diverse set of interviewers</li> <li>Asking subjective questions or questions that vary widely for different applicants for the same position that could lead to bias in hiring decisions</li> </ul>
	Demonstrate <b>employee value</b> <b>proposition</b> to potential candidates	<ul> <li>Failing to consider that candidates of color are declining the job offer because of what they hear about the organization's work environment, policies and practices</li> </ul>



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## ATTRACT PILLAR: SELECT KEY ACTIONS

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Attract Belong Promote Influence

Promote open position postings with a diverse array of communities to attract professionals with diverse career. educational and life experiences

## **Description and implementation ideas**

Create **guardrails against the practice of hiring on a "gray market,"** where senior or mid-level professionals give offers to people whom they know from previous contexts by:

- Developing relationships with search firms, recruiters, schools and other organizations that can reach a diverse group of candidates who may not have pre-existing relationships with the company
- Developing and implementing protocols requiring that all applications received are given genuine consideration (e.g., not excluding applications based on the school attended)
- Conducting periodic network analyses of departments and business units (e.g., brand management team, R&D team) to determine whether entire departments/units have come through identical paths (including schools or previous employers)
- Broadening the pathways into the organization by offering internships or other opportunities for a diverse group of students and candidates to showcase their knowledge, skills and abilities outside of the formal application process

## **Examples from peers include:**

Johnson & Johnson

- Engaged with the National Society of Black Engineers (NSBE) to co-lead the Diversity, Equity and Inclusion Virtual Conference and increased their engagement with attendees, resulting in a significant increase in hiring of women and Black engineers as well as the addition of almost 500 potential candidates to their pool
- Prior to the conference, hiring managers had identified open roles across Johnson & Johnson and were able to extend offers at the NSBE conference



Removed MBA requirement for its Brand Assistant program and created a new summer internship program in partnership with HBCUs and the National Black MBA Association





Make the hiring and candidate assessment process transparent, standardized and free of bias by:

- Creating **standardized criteria** for interviews and hiring decisions to ensure candidates are assessed according to the criteria and assessors provide justification for their assessment across each measure
- Considering using an evidence-based selection process that evaluates candidates holistically, using data and a compensatory rating system
- **De-biasing resume screening** (e.g., remove names, use Natural Language Processing)
- Encouraging use of **hiring committees or interview panels** with individuals representing different levels of experience, career or educational paths, including professionals of color
- Making the hiring process transparent to candidates (e.g., eliminating informal processes such as networking events with invitations by word of mouth)
- Extending the search process when possible to obtain a **well-qualified pool of candidates with diverse** educational, life and work experiences that is reflective of the community or recruitment area
- Establishing a system to track the diversity of finalist slates and hires and address any systemic biases

## **Examples from peers include:**

#### **HERSHEY'S** The Hershey Company

 Established a goal that commits to having a candidate slate that includes 50% individuals from a minority background for every externally-sourced role before they interview and require interview teams to consist of at least 50% employees from minority backgrounds

## newell Newell Brands

Instituted a diverse slates policy that indicated the company will not move forward with making a job offer on a U.S. new or open role posted externally at the Director level (or higher) unless the hiring managers has been presented for serious consideration with at least two candidates who are (i) women and/or (ii) candidates of color (i.e., a candidate who identifies other than as White/Caucasian) and/or (iii) openly LGBTQ



**standardize** hiring processes to ensure fair hiring outcomes

**De-bias** and



Highlight and publicize the strengths and contributions of professionals

professionals with diverse career, educational and life experiences, including professionals of color

## **Description and implementation ideas**

Include professionals of color in **narratives about the organization's history** (where applicable), development and future and ensure that it reflects the organization's commitment to racial equity through the following channels:

- Speaking engagements when there is a large forum (e.g., town halls)
- Coaching sessions when a new class of professionals is hired
- Office or organization-wide newsletters or intranet content
- Ensuring representation of professionals with diverse educational, life and work experiences in **public recognition programs**
- **Creating opportunities to share narratives** of all professionals who are making contributions to building an inclusive workplace that strengthens connections or creates opportunities for professionals with diverse educational, life and work experiences to contribute to team, workgroup or project success
- **Providing mechanisms to request feedback** from professionals of color to ensure narratives are not perceived as tokenism

## **Examples from peers include:**

## **3M** 3M

- Started a 'Champions for equitable change' campaign, which highlights 3M employees who are creating greater equity internally at the company and externally. Stories appear on multiple external platforms and include narratives about:
  - How 3Mers created a safe space for honest discussions about race at work
  - How diverse voices at 3M are changing the landscape of corporate philanthropy and work culture



## ATTRACT PILLAR PEER CASE STUDY: SHIFTING HIRING PRACTICES AT FORTUNE BRANDS INNOVATIONS

Intentional outreach to diverse communities improves overall applicant volume and diversity of candidate slates

### Action taken



Sourced diverse talent by **creating dedicated diversity recruiter positions and establishing partnerships with organizations such as Jopwell,** a Black-owned company that helps Black, Hispanic/Latino and Native American students and professionals unlock opportunities for career advancement

#### Implementation details (high-level)

- Started building a Tableau dashboard in 2021 that pulled in job postings and candidate data to create a hiring funnel broken down by gender and race/ethnicity; this effort allowed Fortune Brands to see where during the interview process candidates dropped off
- Learned that **if the hiring funnel is more diverse at the beginning** of the recruiting process, then the **it will also be more diverse at the end** because if candidates make it through the interview process, they are likely to get hired. Thus, Fortune Brands Innovations decided to:
  - Build three dedicated diversity recruiting roles into the budget that would recruit across all job levels: 1.) one position liaisons with the National Black MBA Association, 2.) the second position supports specific segments of the business (e.g., women in engineering) and 3.) the third supports the rest of the organization
  - Partner with organizations that have diverse job boards (e.g., Jopwell) because they found out that a lot of diverse candidates don't utilize LinkedIn or Glassdoor; Jopwell stands out because the organization assigns a dedicated person to work with Fortune Brands and has a strong resume database and sourcing portal
- To ensure that diverse talent who decide to join the company are set up for success, Fortune Brands Innovations' ERGs helped with the onboarding of new diverse hires by sending welcome packages; the welcome package that BEING (Black Employee Impact and Networking Group) put together included information on local black-owned restaurants and hair salons. ERGs surveyed its members about what information would be helpful to know before moving to the Midwest
- Identified that beyond increasing representation, Fortune Brands Innovations also wants to create a culture where everyone feels like they belong and is able to bring their authentic selves; thus, the company is currently running pulse surveys twice a year in the Spring and Fall with informal quarterly check-ins to understand how employees are doing



## **Results**

- Candidate slates are now 50% from people of color
- Overall applicant volume has increased by greater than 25%
- Proportion of candidates of color in hiring slates is roughly equal across all job levels



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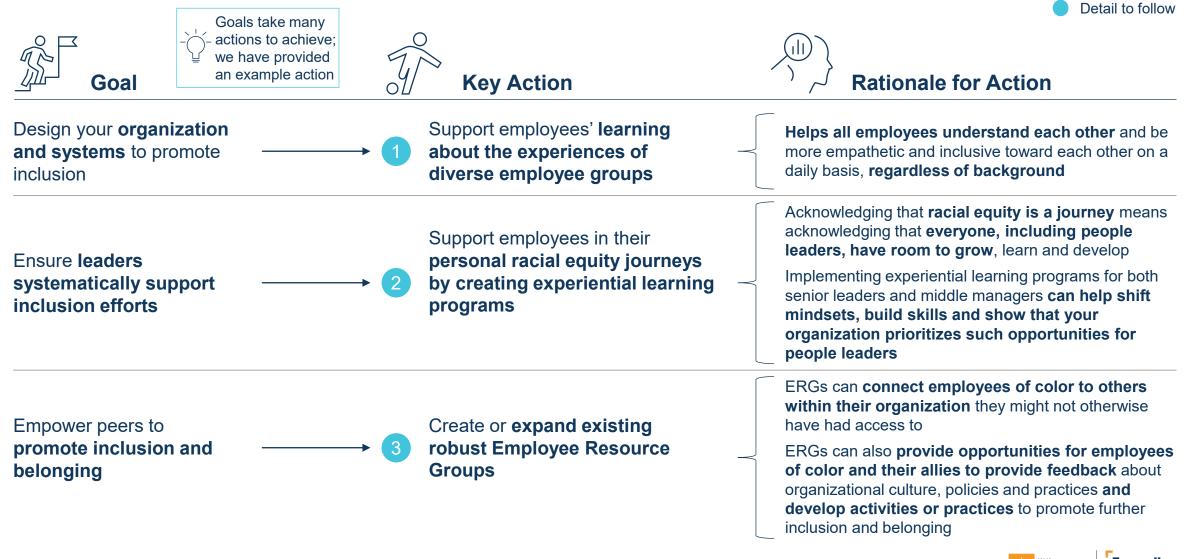
PRELIMINARY





## **BELONG PILLAR: SELECT KEY ACTIONS**

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**Provide opportunities for employees to learn** about the experiences of people from diverse groups (e.g., people of color, LGBTQIA+, women). This can involve:

Support employees' learning about the experiences of diverse employee groups

- Holding an onboarding session that defines the organization's approach to racial equity, diversity and inclusion and how to operate in accordance with these values (e.g., trainings on conscious inclusion, unconscious bias, stereotype threat, and imposter syndrome)
- Encouraging managers and senior leaders to attend racial equity experiential trainings and workshops with vendors approved by the organization (e.g., Groundwater Institute)
- **Recognizing employees who exhibit desired behaviors** such as identifying a policy that might not be equitable, changing an environment that may not be inclusive or finding meaningful ways to connect that foster shared understanding outside of race/ethnicity
- Creating mentorship or buddy programs that pair individuals from different backgrounds to encourage personal connections, create a sense of community and enable open conversations



General Mills is sharing its <u>allyship resources</u>, including a guide on how to host a <u>"Courageous Conversation"</u>

## **Examples from peers include:**



- Developed a facilitator-led, immersive experience called the "Empathy Experience." This experience portrays real-life stories of employees, engages participants' physical senses and creates space for meaningful dialogue to build employees' understanding of the experiences of individuals from historically marginalized groups
- Nearly all Molson Coors' employees in the United States participated in the Empathy Experience (~4K employees), supporting employees in building awareness through selfreflection, understanding and compassion





Support employees in their personal racial equity journeys by creating experiential learning programs

## **Description and implementation ideas**

**Help employees continue to learn** about structural racism, racial healing, unconscious biases and racial equity through educational programming by:

- Evaluating your organization's current educational programming and identify the gaps your programming should address
  - If your organization has trainings on how to create a culture of inclusion, understand current attendance and how to improve attendance
  - Work with your organization's affinity groups and ERGs to understand what kinds of educational programs your employees could benefit from (e.g., National Day of Racial Healing)
- **Considering partnering with external experts** on racial healing and relationship building (see resources from WKKF on racial healing)
- Considering conducting experiential learning programs on racial equity
- <u>NABS's the blanket exercise</u> is an experiential learning tool that leads a group of participants through 500+ years of indigenous history
- Tools such as privilege walk can provide engaging and hands-on learning
- Deciding who will be invited to these trainings and programs
  - Decide whether any programs will be mandated or required and how your organization can roll this out in a way that increases buy-in among staff
  - Clarify which of these trainings and programs will be offered to frontline workers, contractors, hourly employees and agencies
- Ensuring your work continues beyond trainings and programs
  - Treat the learnings as a baseline or starting point to build your organization's racial equity capabilities and intentionally commit to further action, ensuring that leadership role model behaviors and share their experiences and reinforcing and measuring inclusion in performance expectations and reviews

## **Examples from peers include:**



- Launched the Culture, Diversity, Equity, & Inclusion (CDEI) Learning & Leadership team that creates programming such as the CDEI Institute, a virtual five-week program including topics such as mitigating unconscious bias and creating equitable work environments with approximately 800 participants in 2023
- All U.S. Associates were also given access to a collection of self-paced e-modules for Inclusive Leadership Education and Race and Inclusion.
   Learning paths included allyship, culture competence and disability inclusion in the workplace. Over 8.6K associates have participated



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Creating Employee Resource Groups (employer recognized and supported groups) for Black, Hispanic/Latino, Asian and Native people within the organization by:

- **Communicating value of ERG**s from the C-suite level not just approving but encouraging participation
- **Providing ERGs with the same resources and credibility** as other 'core' organization activities and groups
- Role modeling though C-Suite participation in key events and including ERG initiatives in organization communications
- Incenting people leaders to encourage direct reports to participate in ERGs
- Encouraging allies of all backgrounds to support racial/ethnic ERGs Successful ERGs include:
- **Opportunities to build relationships with senior leadership** of all racial/ethnic group identities
- **Programming that is tailored to specific roles** within the organization, including the frontline and focused on developing skills employees need to be successful
- Opportunities for professionals to connect around shared experiences and build strong support networks at work
- **Opportunities to contribute to core business imperatives** (e.g., allowing ERG input before product launches)
- **Consistent meetings** (i.e., once a quarter)
- Pathways for professionals of color and allies to offer perspectives and ideas for creating a more inclusive work environment

## Key success factors for ERGs

- 1. Clearly articulated business case that articulates how members and the organization will benefit and aligns with business needs
- 2. Long-term strategy and annual business plan that underscores that the ERG is a business activity
- 3. Well-managed communications that help members and the organization at large understand why the ERGs' work is important
- 4. Well-defined mission that meets member and organization needs
- **5. Periodic evaluation** (e.g., conducting membership survey)
- 6. Senior executive involvement



Create or expand existing robust Employee Resource Groups

#### Source: Interview with J.M. Smucker, Sept. 2022

## BELONG PILLAR PEER CASE STUDY: UNDERSTANDING COLLEAGUES' EXPERIENCES AT THE J.M SMUCKER COMPANY

Intentional listening sessions can support inclusion through building curiosity and understanding

#### Action taken

THE J.M. SMUCKER Cº

• Launched "Conversations that Elevate Awareness" – forums for listening, curiosity, learning and cultivating understanding of the different experiences of employees. The guided sessions focus on increasing connection and belonging and ultimately inform the Inclusion, Diversity & Equity (ID&E) strategy

Implementation details (high-level)

- In 2019, Smucker sought to do more intentional ID&E work and increase diverse representation in corporate salary roles. To inform
  those efforts, they hosted guided forums that offered space for employees of all backgrounds to share stories and listen to one another
   creating awareness of the ways employees either do or don't experience inclusion and belonging. They uncovered layers of experiences and,
  even in a homogenous organization, acts of exclusion.
- The voluntary forums gathered 15-20 employees for a 90-minute, facilitated conversation using this framework:
  - 1. Introductions and facilitator asking each person what is needed to feel safe or to be able to contribute in a way that's meaningful, understanding that it's different for every individual
  - 2. Pairing into groups of two to share when they've felt their best and then when they've felt like a stranger, or they didn't belong; this creates a space of curiosity
  - 3. Anonymously writing on a notecard a time they experienced exclusion, observed it or were a part of something that demonstrated exclusion at Smucker's
  - 4. Picking a random notecard from the group and reading aloud then openly discussing as a group
- The CEO attended a session early on and, in a company meeting, encouraged the leadership team and all employees to attend because the impact it had was indescribable
- Notecards from the groups were then used as data points, categorized by themes to draw out areas of focus and action for the ID&E strategy
- The small group discussions grew into a safe space to not only share work experiences but also talk through current events (e.g., George Floyd's murder, Roe v. Wade decision)
- Forums were **expanded from the corporate office to plants** through word-of-mouth and organic interest; plant managers received a toolkit (framework, discussion guide and facilitation materials) and **sessions were tailored specifically for each location** in close partnership with HR, who attended to support conversations where needed

## **Results**

Belon

- Started off as 8-10 sessions and expanded to 30+ sessions; the sessions have become more of an organizational practice
- Increased ability to have uncomfortable conversations where leaders play an active role in showing up more consistently in dialogue
- Successfully informed a 5year ID&E strategy that is now part of overall company objectives
- Doubled the number of ERGs for historically marginalized groups from five to ten



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**PROMOTE PILLAR: OVERVIEW AND COMMON PITFALLS** 

#### PRELIMINARY

## Types of initiatives

Promote

Ensuring that all workers have comparable, equitable development and advancement opportunities Ensure that **information about roles or projects** that position individuals for promotion are formally disseminated to all employees at each level

## **Common pitfalls**

- Offering the best staffing opportunities or projects solely based on existing networks which are often less diverse
- Not having formal paths for advancement from entry-level frontline to higher-paying management or corporate roles

**Support employees** as they grow in the organization

 Creating programs that lead only to advice-giving (i.e., mentorship) and not also opportunity-creating (i.e., sponsorship)

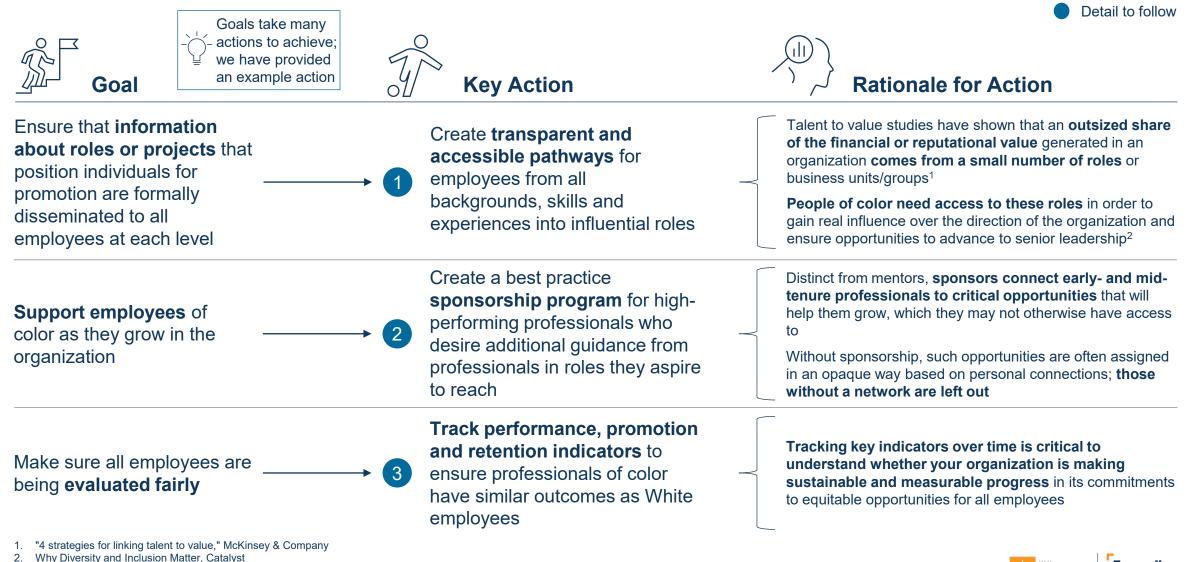
Make sure all employees are being evaluated fairly

- Not having transparency around what excellence looks like for employees at each tenure level
- Not clearly communicating to employees during performance reviews whether they are meeting the bar for excellence and if not, how to improve



## **PROMOTE PILLAR: SELECT KEY ACTIONS**

ract Belong Promote Influence







Create transparent and accessible pathways for employees from all backgrounds, skills and experiences into influential roles

## **Description and implementation ideas**

**Promote representation in coverage groups** that are particularly influential or visible, whether because of financial value or reputation by:

- Creating a Talent to Value<sup>1</sup> map for your organization, to identify the real opportunities for advancement without limits (e.g., positions within core business functions)
- Ensuring that managers are accountable to regularly discussing career planning with all direct reports, making known the experiences and competencies required to advance and providing opportunities for all interested individuals to obtain the competencies and experiences necessary to be identified and considered as high-potential candidates for higher-level roles
- **Creating individualized plans for each person** to position themselves as well as possible for succession into new roles; periodically check in and adjust path if necessary
- Formalizing paths for advancement of frontline workers to higher-paying roles and removing artificial barriers to promotion (e.g., credential requirements or other background criteria)

## **Examples from peers include:**



- Updated their approach to provide greater visibility into Gateway roles, which are entrylevel corporate opportunities that are accessible to all frontline employees (e.g., retail, distribution centers)
- The recruiting team worked with other functions to identify roles and job families that make good Gateway roles, which it then made visible to frontline employees. Frontline teammates were provided a curated list of open corporate roles on the Nike careers site so they could easily find and apply for open roles that match their interests
- Through the Gateway programs effort, more than 40 job positions were identified as a match for frontline teammates



1. "4 strategies for linking talent to value," McKinsey & Company

Attract Belong Promote Influence

Create a best practice sponsorship program for highperforming professionals who desire additional guidance from professionals in roles they aspire to reach

## **Description and implementation ideas**

Ensure that every professional at or above a certain level has the opportunity to find a sponsor who is 1-3 levels above in tenure by:

- Developing a formal sponsorship program, with training for sponsors and sponsorees
  - Sponsors should focus on connecting sponsorees with opportunities (e.g., high profile projects, gateway roles that help workers develop new skills or broaden existing skills, etc.)
  - Sponsors should also help sponsorees navigate the organization, de-code and process feedback and make plans to fill development gaps
  - Sponsorees should communicate with sponsors about the types of opportunities they are interested in
- **"Matching" sponsors and sponsorees** based on factors like location, background, aspiration or interests
- Tracking sponsorship levels and incorporating sponsorship into the goals and responsibilities of senior leaders to encourage active engagement with their sponsorees' development

## Key supporting activities include

- Formalize sponsorship programs from the very beginning
- The sponsor creates and locates opportunities for the sponsoree
- Establish regular, open communication so that sponsor and sponsoree are aligned on which opportunities to look for
- Feedback is still key; sponsor should ensure that the sponsoree gets actionable feedback by checking in with the contacts the sponsoree has provided
- Sponsors should have a sense of where their sponsorees excel so they can be a better advocate for them
- Ensure that **sponsorees know that they have an advocate who believes in them** and is seeking opportunities for them
- Track the program's progress by measuring where sponsorees start, how they are developing and where they go



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## Track performance, promotion and retention rates to

ensure professionals of color have similar outcomes as White employees

## **Description and implementation ideas**

**Develop capabilities to measure and track promotion and retention** rates in White professionals and professionals of color in your organization by:

- Deciding on the metrics you will track year-over-year and setting goals for your organization (e.g., percentage of eligible professionals of color were promoted to the next level in a year vs. percentage of eligible White professionals at the same level)
- Building or sourcing internal tracking tools to measure baseline promotion and retention rates of White professionals and professionals of color
- Deciding who will be accountable for tracking and improving racial diversity in promotion and retention
  - Deciding what involvement executive leadership, HR practitioners, DEI councils and external partners will have in tracking these metrics
- Following up on your commitment to tracking these metrics (at least yearly)
  - To track progress, review these metrics after you have rolled out other Belong/Promote initiatives in your organization (e.g., mentorship or sponsorship programs, ERGs, clear promotion criteria, diverse slates) to measure the impact of your work

## Examples from peers include:

## Stanley Black & Decker

- Reformed its performance review process to ensure visibility to Black and other diverse talent by launching a DEI Quarterly review in December 2021
- This initiative involved:
  - 1) **Tracking progress** made with demographic data and trends
  - 2) Holding dedicated reviews of female and racially diverse talent to increase visibility to senior leaders and
  - 3) Increasing leadership accountability for creating a diverse and inclusive workplace



## **PROMOTE PILLAR PEER CASE STUDY: PILOTING A MENTORSHIP PROGRAM AT BAUSCH+LOMB**

Mentorship is a necessary, foundational practice for equitable opportunity

#### Action taken

**BAUSCH+LOMB** 

Piloted a mentorship program to increase mid-level diverse talent's access and connection with senior level leaders for meaningful development support and coaching.

#### Implementation details

#### After recognizing an opportunity to increase representation among people of color and women in manager and director roles, Bausch+Lomb designed and piloted a six-month global mentorship program to increase mid-career development and growth of diverse talent. This priority was informed while participating in WKKF's Expanding Equity program and following analysis of internal data, ERG input and employee survey feedback.

The pilot process included:

- Collaborative Design: HR team co-created the program in collaboration with the DEI Council, which includes executive committee 1. members and senior VPs
- Nomination: Mentees and Mentors were identified through a nomination process led by HR and senior business leaders that 2. considered talent reviews and succession planning. Mentors are senior leaders (e.g., VP, SVP, executive director) and Mentees are mid-level leaders (Managers and Directors). The participants are global and functionally diverse
- **Profiles:** Mentors and mentees submitted a profile summarizing their career journey, strengths, professional goals and personal 3. hobbies/interests to support the matching process
- Matching: The pilot paired over 20 participants. Selected mentees were paired with a mentors based on complementary 4. experiences, interests and other preferences, helping to broaden their exposure and grow their network
- Kickoff Training & Guidance: An external consultant facilitated three trainings: one for mentors, one for mentees and a joint 5. session to walk through program goals, roles, success factors and potential obstacles. Participants also received support materials including monthly suggestions for shared reflections, new topics to discuss and tips on keeping their commitments
- Check-Ins: To ensure the pairs are getting the most out of the program, the program director checked in periodically to understand 6. the progression and respond to questions/concerns



#### **Recommendations**

- Piloting a mentoring program enables you learn and adjust quickly and to expand and scale later
- Be clear on the purpose of the program, selection criteria, roles and responsibilities of both mentors and mentees
- Think of the program as a long-term investment to support employee advancement rather than a guarantee of quick promotions



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PRELIMINARY

communities in

which it operates

	Types of initiatives	Common pitfalls
Influence	Align business practices with racial equity vision	Making external public commitments to racial equity, but not doing the internal transformation work required to live into the commitment
Using an organization's		
products, services or processes to advance diversity, equity and	Embed racial equity into your <b>business model</b>	Not conducting reviews of brand logos, mascots, images and advertising to assess whether any reflect current, or find their histories in, racially or culturally insensitive stereotypes
inclusion in the industries and		

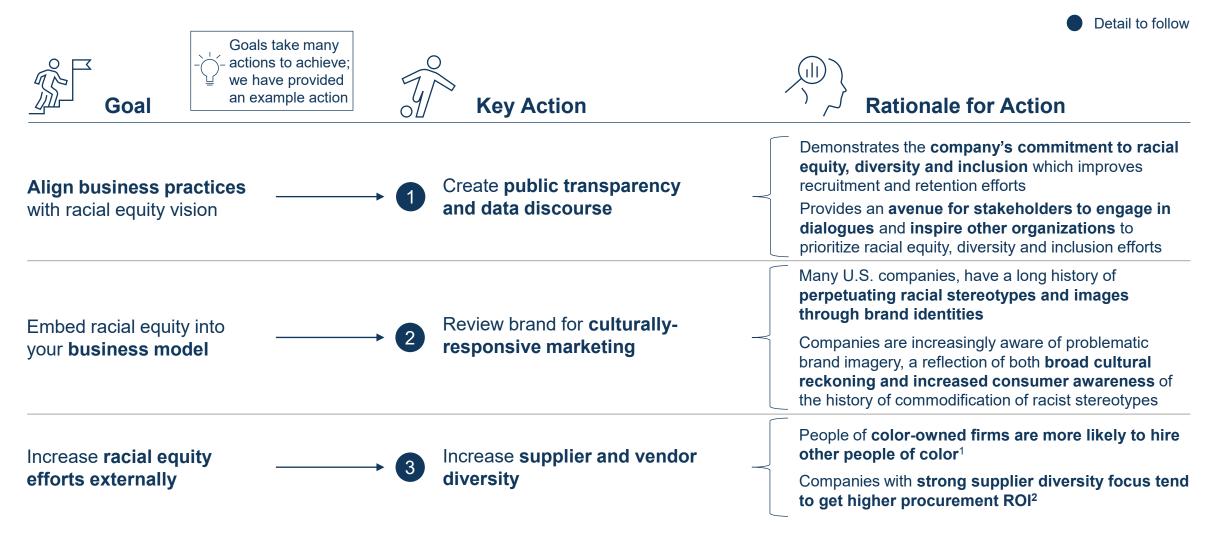
Increase racial equity efforts externally

Not having accountability through a governance model to monitor key DEI indicators in business units



## **INFLUENCE PILLAR: SELECT KEY ACTIONS**

tract Belong Promote Influence



1. Metro Atlanta Chamber; https://www.metroatlantachamber.com/atl-action-for-racial-equity

Supplier Diversity and Competitive Advantage: new Opportunities in Emerging Domestic Markets; https://gbr.pepperdine.edu/2010/08/supplier-diversity-and-competitive-advantage-new-opportunities-in-emerging-domestic-markets/



**Establish open and honest channels of communication** to ensure that the **public is well-informed** about the organization's racial equity initiatives, progress and challenges by:

- Collecting, analyzing and publishing data on workforce demographics, representation at all levels, retention, promotions and other relevant metrics
- Establishing and updating goals related to racial equity, diversity and inclusion
- Explaining the strategies, initiatives and policies being implemented to drive diversity and inclusion efforts to help other companies in the industry on their journeys
- Sharing detailed reports and updates on the organization's progress towards achieving these goals to hold the organization accountable to their employees and the communities they serve
- **Providing avenues for the public to engage in dialogues,** ask questions, share insights and offer suggestions
- Showcasing success stories, best practices and the positive impact of racial equity, diversity and inclusion efforts

## **Examples from peers include:**



## **Procter & Gamble**

Reiterated its commitment to be a Force for Good and a Force for Growth and followed through with an update on actionable measures the company has taken, including:

- Broadening its communication on representation externally through its EEO-1 filing and in its 2020 Citizenship Report
- Making a declaration to achieve 40% representation of multicultural employees at every management level of the company in the U.S. – P&G is at 28% today



Create public transparency and data discourse

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Conduct internal review of images, mascots and packaging used in all marketing materials to ensure there are **positive depictions of people of color** 

- Company leadership can direct marketing across brands to conduct a review of brand logos, mascots, images and advertising to assess whether any reflect current, or find their histories in, racially or culturally insensitive stereotypes
- Companies, in tandem with this review of the brand, can retain historians focused on these images to teach the historical origins of this imaging, to ensure that such imagery is not used again in current and future contexts
- **Discontinue all racist imagery and cultural appropriation** from communities of color

## **Examples from peers include:**

## Unilever

 Every brand will create an Unstereotype Charter outlining the equity, diversity and inclusion commitments it will deliver through its marketing. They will also eradicate any digital alterations to photography via a 100% ban on changing models' body shape, size, proportion or skin color



Created new packages of KIND Kids bars that feature children with different color skin and hair and created a KIND EQUALITY bar, which features a wrapper that shows silhouettes of people with various skin tones



Review brand for culturallyresponsive marketing



Ask suppliers and vendors about their commitment to racial equity, diversity and inclusion and build relationships with diverse set of suppliers and vendors

- Review the diversity of your supplier base and total spend with all suppliers, across all areas of the business
- Set goals to increase the amount of money spent on suppliers that are small businesses, locally operated suppliers or suppliers that have entered the market in the last 5 years
- Attend conferences and join networks to help get connected with new suppliers who share your values and commitment to racial equity, diversity and inclusion
- Create coaching/mentorship programs for suppliers to grow alongside your company
- Help to **build the capacity of suppliers** so that they can better compete in the marketplace
- Create internal database/repository of approved suppliers who are committed to racial equity, diversity and inclusion
- Incorporate DEI-related questions and discussions as part of any RFP process
- Ensure suppliers are aware of the organization's commitment to racial equity, diversity and inclusion and ask for their partnership

## **Examples from peers include:**



#### The Coca-Cola Company

Announced plans to nearly double
 spending with minority-owned media
 companies over the next three years in
 North America so Black, Hispanic and Asian
 American Pacific Islander-owned and led
 media companies and partners will increase
 to 8% of their total annual media budget in
 North American by 2024

## Cargill Cargill

 Partnered with the National Black Growers Council and 100 Ranchers to launch the Black Farmer equity Initiative to help increase the participation of and profitability of Black farmers



supplier and vendor diversity

Increase

## INFLUENCE PILLAR PEER CASE STUDY: INFLUENCING RACIAL EQUITY THROUGH BUILDING EMPLOYEE CAPABILITIES AND INVESTING IN COMMUNITIES

#### Building capabilities of employees can support broader influence in companies' external communities where they do business

#### Action taken



• Employed several initiatives including these two approaches to influence the Inclusion, Diversity & Equity (ID&E) landscape by developing leaders internally and supporting youth in local communities across the country

#### Implementation details

#### **Racial Equity Leadership Immersion (RELI)**

- After George Floyd was murdered, Best Buy launched a **companywide Task Force** for Racial Equity to support individuals learning about current events and to recommend ways to best address racial and social inequity, within the company
- In 2022, the Task Force evolved into RELI, a program that guided company leaders to develop their intercultural competence and incorporate ID&E into their work. To do this, Best Buy:
  - **1. Sourced nominations from company leaders** to create cohorts of participants from across the company
  - 2. Developed and deployed a five-month curriculum encouraging leaders to reflect on their approach to dealing with cultural differences, to explore the roots of systemic racism, racial equity and social justice and to consider where they could influence change
  - **3. Gave participants opportunities to practice applying their RELI learnings in both their work and personal lives** through facilitated learning sessions, guest speakers, panels, field trips and more
- Through the program, hundreds of leaders learned the tools necessary to accelerate the attainment of Best Buy's ID&E goals, including those that impact the communities they serve

#### Best Buy Teen Tech Centers™

- To address tech equity for teens, Best Buy also made a \$44 million commitment to expand college prep and career opportunities for youth across the country between 2020-2025
- As part of that effort, the Best Buy Foundation is expanding the network of Best Buy Teen Tech Centers, safe, after-school learning environments hosted by local nonprofit organizations located within disinvested communities
- These Teen Tech Centers intend to bridge the digital divide and prepare teens for tomorrow's tech-reliant careers
- The Teen Tech Centers offer:
  - Access to cutting-edge technology and resources
  - Opportunities for collaborative peer-to-peer learning
  - **Technical training** in areas such as coding, film production, digital marketing and app development
  - A formal **Career Pathways Program**, mentors and college and internship guidance
- In FY23, the Best Buy Foundation also contributed \$2.8 million to organizations near its headquarters in the Twin Cities to support young people in accessing technology



#### **Results**

- RELI
- More than 100 employees from across the company have completed the program, with additional cohorts underway

#### **Best Buy Teen Tech Centers**

- In August 2022, Best Buy celebrated the launch of the 50<sup>th</sup> Teen Tech Center, with a goal to support 100 locations by 2025
- In a survey of 500 participants:
- 93% believe it helped foster a sense of connection with their community
- 96% feel more confident they will be successful in their career



Source: Best Buy Corporate Responsibility & Sustainability Report, 2023; Environmental, Social and Governance Report, 2022

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## ADDITIONAL RESOURCES

Resource type	Resource name	Description	Source	Date	Link
Article	'Take on Race' resources	Extensive web-based resource curated by P&G to invite people to become allies, advocates and activists to end racial inequality. Includes resources to read, films to watch and organizations to donate and engage with	Proctor & Gamble	2020	<u>Link</u>
Report	Race in the workplace: The frontline experience	Report shines a light on the experiences of frontline workers of color, the pathways from the frontline to middle class and the skills workers need to advance. It also offers targeted actions companies can take to better support these workers	McKinsey & Company	2022	<u>Link</u>
Article	Guide to REAL allyship	Tool developed by General Mills to help employees start their allyship journey and apply the principles of effective allyship	General Mills	2020	<u>Link</u>
Article	Effective employee resource groups are key to inclusion at work. Here's how to get them right	Article discusses how employee resource groups can help people feel more included in the workplace by aligning their work with corporate and employee expectations	McKinsey & Company	2022	<u>Link</u>
Article	The rise of the inclusive consumer	Article discusses trends and actions companies in the retail and consumer goods industry can take, especially related to customer values and desire to spend on Black-owned brands	McKinsey & Company	2022	<u>Link</u>
Guidebook	Inclusion & Belonging Guidebook	Guidebook provides researched-backed evidence, company examples and toolkits for practitioners to improve Inclusion & Belonging in their workplace	W.K. Kellogg Foundation	2022	<u>Link</u>
Toolkit	HR Toolkit for Racial Equity	Toolkit shares the W.K. Kellogg Foundation's experiences, lessons and recommended tools and resources for implementing racial equity strategies as part of a Human Resources function	W.K. Kellogg Foundation	2023	<u>Link</u>
Case Studies	Expanding Equity Company Case Studies	Case studies for Oshkosh Corporation, Steelcase, Beacon Capital Partners and Molson Coors provide examples, action steps and insights of Consumer Goods companies implementing racial equity, diversity and inclusion initiatives	W.K. Kellogg Foundation	2022-24	Link Expandir



# Appendix







#### Survey methodology



- Sample includes 11 Consumer Goods companies, as identified by the 2021 Women in the Workplace survey; talent funnel only includes corporate roles, where employees have a clear path for advancement to the Executive Level (field workers and support staff not included)
  - North America (U.S. & Canada) data is used for benchmarking

## Employee levels definition



- A standard set of 7 levels was used to categorize all employees across participating companies
- **Board (L0):** Official Directors of the Board, responsible for the organization and management
- C-Suite (L1): CEO and direct reports to CEO, responsible for company operations and profitability
- SVPs and other similar roles (L2): Senior leaders of the organization, responsible for significant BU or functional
  oversight
- VPs and other similar roles (L3) Leaders within the organization, who serve in a decision-making capacity and are responsible for activities / initiatives within a sub-unit of a BU or function
- Senior Managers/Director (L4) Seasoned Associates and contributors, responsible for multiple teams and / or discrete operating units
- Managers (L5): Junior managers and contributors, responsible for small teams and / or functional units or operations
- Entry Level (L6): Employees, responsible for carrying out discrete tasks and participating on teams, typically in an office or corporate setting

Other notes

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The actions detailed in this guide are based on: 1.) a set of initiatives that were presented as part of W.K. Kellogg Foundation's Expanding Equity program and 2.) initiatives that many of the consumer goods companies that participated in the Expanding Equity program were interested in and mobilized around

